

# YEUFRAS WORKSHOP FOR YOUNG ADVISORS

We want to familiarize young advisors with their personal and advisory skills. Another part of this workshop is how to build a mentoring system? We do this by giving an interactive workshop preferably 3 hours consecutively (excl. break). Participants in the workshop are known in advance by name and email and beforehand, they fill in an analysis. The workshop will be in English. If seniors want to join, this is only possible if they have also completed the analysis in advance. People cannot participate in the workshop if they didn't pre-fill the analysis.



What do we do in the workshop:

1. Recognizing the personal motives
2. Making you aware of how you use your personal motives in your advisory work
3. Looking for a connection with the customer/farmers who advise you (you advise)
4. Be able to identify which type of mentor you need to stimulate your development.

Minimum request

There are no listeners in the room who are not actively participating and didn't pre-fill the analysis.

About the moderators...

We are working for The Southern Agriculture and Horticulture Organization (ZLTO) and unites approx. 16.000 farmers and growers in the South of the Netherlands.

I'm **Janine Roemen**, 26 years old. I was born in The Netherland and for 14 years I'm living in Germany. As young girl I wanted to be a veterinarian. I studied animal health and husbandry at the HAS University of Applied Sciences in The Nederland and I studied a year veterinary medicine on The University of Ghent in Belgium.

Nowadays I'm working as junior project leader within the dairy and pig farming at the ZLTO. I'm involved in different Dutch and European projects such as EuroDairy, 4D4F and Smart Pig Farming.

**Antoon Sanders** (56) will organize the workshop for young advisors together with me.

Antoon is senior advisor in pig farming and coach at ZLTO. He is coaching a lot of people working in the agriculture. Helping agriculture entrepreneurs to become even better entrepreneurs, that is what Antoon is committed to (People- Money- Strategy). He has a lot of experience with coaching families, partnerships and young farmers. Every day he spends time with agriculture entrepreneurs to make them 'better'. He can motivate (young) people in an inspiring way.